

**Web Printing**

44 unit cold-web offset with folders (4), including 4-highs (6), 2-highs with auto-register system (8)  
 In-line glue/softening systems (4)  
 Digest folder  
 17 zero speed splicers  
 Remote Inking with auto level control  
 Gammerler rotary in-line 4-knife trimmer  
 Gammerler compensating stackers with laser counters (3)  
 Gammerler log stacker  
 Gammerler stand-alone bump turn  
 Rima stackers (2)  
 Baldwin web guides (6)

**Sheetfed Printing**

6-color Miller 28" x 40" Perfector with aqueous coating  
 5-color Heidelberg Speedmaster 20" x 29" Perfector  
 2-color Ryobi 11" x 17" with thermography (raised printing)  
 2-color Ryobi 11" x 17"

**Digital Printing**

Heidelberg 9110 (3) high speed digital printers (all with variable data, 1 with bookletmaker)  
 Xerox 7000 digital printer

**Prepress**

Screen 8600, 6600 platesetters  
 Screen Trueflow rip  
 Macintosh & IBM electronic publishing systems  
 Epson Expression 1000XL flatbed scanner  
 HPZ Digital color contract proofing  
 HP5500 Spinjet 2-sided color proofing  
 Microtek ScanMaker 9800 XL  
 FTP sites for file transfer (3)  
 SGI/RAID file server  
 XINET/WebNative digital asset management

**Bindery**

MBO sheet folder 26" x 40"                      MBO sheet folder 23" x 40"  
 MBO knife folder 11" x 17"                    MBO hard folder 11" x 14"  
 Polar cutter 45.25"                              Polar cutter 36"  
 Heidelberg (2) 10" x 15" windmill presses, both with foil stamp capabilities  
 Rosback perfining and scoring machine  
 Muller Martini inserter 6 into 1  
 Muller Martini inserter 3 into 1  
 Muller Martini saddle binder 7-pocket capacity & cover feeder  
 Muller Martini saddle binder 5-pocket capacity & cover feeder  
 Pitney Bowes Insertamax envelope inserter (inserts up to 6.5" x 11")  
 Rima compensating stackers (3)  
 Loop stitch    James Burn Lhermite punch  
 Wire-O machines (2)                              Kuglar punch  
 Challenge 5-hole drill                              Challenge round cornering machine  
 Shrink wrapper

**Mailing/Distribution**

Accufast on-line mailing systems (2)  
 Video Jet 4000 in-line mailing systems (3)  
 Wafer sealing machine  
 Mosca strapping machines (5)  
 Rima RS-10 compensating counter stackers (2)  
 Rima RS-12 compensating counter stacker  
 Floor scales (2)  
 Lantec automated pallet stretch wrapper (2)  
 Table top scale counters (4)

**Transportation**

18' van truck, 24' van trucks (3), 20' van truck, courier vehicles (3)

# Saltus Press

## Sheetfed Printing

Advertising materials  
Bond offerings  
Brochures  
Calendars  
Coupons  
Disclosure materials  
Flyers  
Greeting cards  
Labels  
Magazines  
Menus  
Newsletters  
Postcards  
Press proofs  
Programs  
Proxy statements  
Rack brochures  
Schedules  
Self-mailers  
Tent cards

Annual reports  
Book covers  
Business cards  
Catalog sheets  
Data sheets  
Financial printing  
Folders  
Inserts  
Logo sheets  
Manuals  
Music books  
Newspapers  
Posters  
Price lists  
Promotional material  
Publications  
Rate cards  
School publications  
Shells

Bill stuffers  
Booklets  
Business reply cards  
Catalogs  
Direct mail  
Financial statements  
Forms  
Invitations  
Magazine inserts  
Maps  
Mutual fund documents  
Periodicals  
Presentation folders  
Product inserts  
Prospectuses  
Quarterly reports  
Reprints  
SEC filings  
Software manuals

## Web Printing (Non-Heatset)

Advertising materials  
Books  
Disclosure materials  
Mutual fund documents  
Prospectuses  
SEC Filings

Bond offerings  
Catalogs  
Financial printing  
Newsletters  
Proxy statements  
Shoppers

Booklets  
Coupon Books  
Financial statements  
Newspapers  
Publications

## Digital Printing

Xerox 700 Color Copier with booklet maker and 3 hole punch  
(1) Digimaster black & white with booklet maker  
(2) Digimasters black & white with high capacity stackers

## Custom Printing

Coloring books  
Formal announcements  
Laser paper  
Notecubes  
Planners  
Stationery

Desk planners  
Handbooks  
Mousepads  
Notepads  
Postcards  
Tints

Envelopes  
Holiday cards  
Notecards  
Paperweights  
Prints

## Finishing

Saddle stitching  
Five-hole drilling  
Embossing  
Perfing

Wire-O binding  
Round cornering  
Foil Stamping  
Scoring

Shrink wrapping  
Die cutting  
Folding  
Cutting

# Saltus Press

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## Data Processing

FTP File Transfer Capability  
Cass Certification  
Delivery Point Validation (DPV)  
National Change of Address (NCOA)  
Merge/Purge  
Zip+4 encoding  
Currently 72 Owned and Maintained Lists  
Maintain Customer Lists  
Mail match 2 way 3 way and more  
Layout and Design Capabilities

## Addressing

Ink Jetting  
Presorting to obtain cheaper postage rates  
Bar coding  
Multiple Font Package  
High Resolution  
In Line Tabbing  
In Line Stamping

## Inserting Capabilities

Muller Martini inserter 6 into 1  
Muller Martini inserter 3 into 1  
Muller Martini Saddle binder 7-pocket capacity & cover feeder  
Muller Martini Saddle binder 5-pocket capacity & cover feeder  
Pitney Bowes Insertamax envelope inserter (inserts up to 6.5" x 11")

## Hand Assembly

Shrink Wrapping  
Binder Assembly  
Specialty Collating  
Poly bag  
Inserting

# Saltus Press

Saltus Press is family owned and run since 1906, one of Central Massachusetts's oldest and most progressive commercial printers. Saltus Press remains dedicated to providing its customers with the most up-to-date printing services available. Offering cold web and sheet-fed printing, Saltus Press has also expanded its digital and direct mail services. From design to delivery Saltus Press is committed to producing quality products with the highest level of customer service.

Saltus Press is the single source for all your communication needs. Our distinctive combination of production capabilities allows us to produce a wide variety of printed materials, and because we fully understand how critical communication is to your business, Saltus Press will strive to meet your delivery schedules at the competitive prices you deserve and have been accustomed to.

Saltus Press enhanced its available services through the acquisition of its divisions:

### Charles River Publishing

Charles River Publishing was founded more than 25 years ago by Richard Saltzberg. Charles River had earned its reputation for excellence in web printing and mailing services through rigorous quality control, and a dedicated staff of customer service professionals. Cold web printing is well known for its cost-effectiveness—and Charles River Publishing, has been diligent in its efforts to produce publications that are as attractive to the eye as they are to the customers' bottom lines. The Charles River team of professionals is dedicated to building one-on-one relationships—and all working together to provide you with seamless service and printing you can be proud of.

### Overly Publications

Overly, was founded in 1938, is based in Worcester, MA, and is a leading producer of custom handbooks, academic planners, gift and stationery needs in the college market. Outside of the education community we also supply our products to country clubs, the government, casinos, corporations and Internet companies. For the past 70 years, Overly has been producing quality-personalized merchandise for colleges and universities nationwide. We will use your school seal, mascot, logo, or sketch on products ranging from academic planners, to custom gifts. Our products enhance communities by building loyalty, brand recognition, and affiliation. Any organization interested in building relationships with its members will benefit from Overly products.

### Digital Services

Saltus Press invested in digital scanning and large format output devices to better service our clients. In addition, electronic photo retouching, digital color proofing, graphic design and building electronic files all became part of our extended services, helping us become a front-runner in digital imaging services. Our digital department offers a wide variety of high quality four-color printing including variable data and imaging.

The combined resources of Saltus Press provide a wide range of printing and graphic services using high-end, high-quality technology and materials. This allows our customers to receive stunning graphics, quality products, and impressive results every time.